# **GETTING STARTED WITH TELECOMS BUSINESS PROCESS OUTSOURCING**

"How do I get started?"









### 1. DISCOVERY

Together, we collect details on how things are done today





#### 2. IMPLEMENTATION

Then we set up the systems and services to suit your business rules

# WHAT DO WE LOOK AT IN DISCOVERY?



#### **FINANCIAL**

Contracts & bills Plans Cost centres



## **DISCOVERY PROVIDES**

Factual information on your telecoms operation so we can streamline it for efficiency and value

A detailed Statement of Work (SoW), defining exactly what we will do

#### **POLICIES**

Mobile use policies Security policies HR policies Internal SLAs



## **INVENTORIES**

of telecom services of mobile devices



## **PROCESSES**

Procurement process Admin process Existing systems (HR, asset, etc.)

# WHAT HAPPENS IN **IMPLEMENTATION?**



#### **HUMAN FACTORS**

Admin staff briefed Policies published & explained SLA published Help Desk readied



## **IMPLEMENTATION PROVIDES**

The set-up of everything necessary to smoothly manage your telecoms services, equipment and costs

#### **AUTHORISATIONS**

Carrier account access & authorization, so that we can manage & optimize on your behalf



#### **AUDIT**

Baseline snapshot recorded



## SYSTEMS SET UP Cost centres set up

Approval workflows set up Service catalogue populated Asset register loaded Users set up



## ..THEN REAP THE BENEFITS



## **YOUR PEOPLE**

They'll always have the right tools and services to do their jobs



#### **YOUR SPEND**

Clients typically reduce their telecoms spend by 15%-25% after one year



## **TELECOMS BPO DELIVERS**

Productivity Value Continuous improvement